



End User Analysis and Fees proposal

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What is an end User?

- In the context of a Registry, a member is considered as an End-User if:
 - It is not a public network operator
 - It does not have customers to which it assigns addresses to
 - It uses assigned addresses only for its OWN network and do not re-assign.
 - It operates any critical infrastructure such as root server, ccTLD service or Not for profit Exchange point



Criteria of end-User assignments

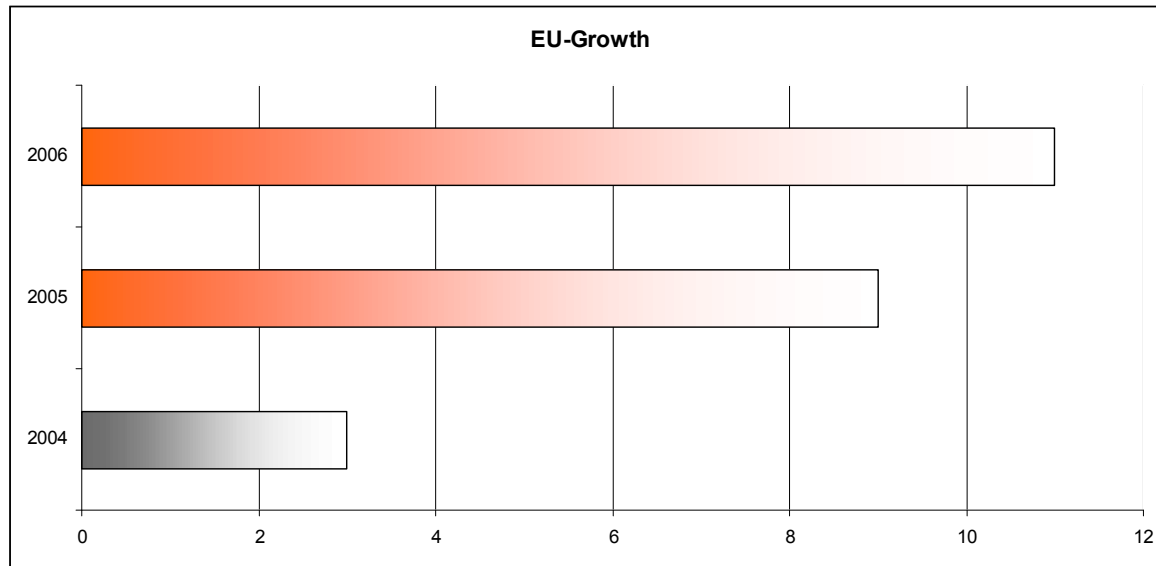
- To have a direct assignment from AfriNIC an End User should:
 - Be an AfriNIC member
 - Show either an existing efficient usage of a /25
 - Or an immediate need of 50% of the address requested.
 - For critical Infrastructure operators some additional (administrative) checks are performed.

Fees scheduel

- End User membership Fee
 - ASN End User
 - Setup/assignment fee: 300 USD
 - Annual Membership/service fee: 50 USD
 - IP End User
 - Setup/Minimum assignment fee: 2,500 USD
 - Annual Membership/service fee: 100 USD



End Users growth



IP	EU	ASN	EU
51		25	
5% of total membership fees			

Issue related to EU fees collection

- → Inherited bad debt from other RIRs during the transition and there is a need to clean that up.
- Difficulty to track physical address changes for End Users.
- Not cost effective to recover small amount for their membership renewal fees (Bank charges, cost of chasing bad debtors).

Proposal

The board has examined the situation and after considering the various proposals made by the staff has decided to change the renewal period as followed (based on the principle that no invoice raised by AfrinIC should be less than 300 USD):

- ASN End User:
 - No change in the assignment price: 400 \$
 - Membership/maintenance fee: 300 \$ (for 6 years)
- IP End Users:
 - No change for the minimum assignment fee: 2,500 \$
 - Membership/Maintenance fee: 300\$ (for 3 years)

**Comment,
questions?**

